



Leadership through innovation

BBBEE LEVEL 1

Solutions Sales Executive (OA & IT)

Welcome to our job portal!

We are looking for new talent! A Sales individual who is eager to find new business and build their own customer base.

A person who is continuously looking to increase sales by prospecting new potential customers.

Job Title: Corporate Account Manager.

Job description:

A Multi-National HP Premier Partner in Print and IT Enterprise Solutions is looking to secure the services of an experienced IT & OA Sales Executive for our Gauteng Office. The role will be based in Sandton Johannesburg. You will report to the Branch and Sales manager at Head Office. The sales Executive will be required to predominantly secure new business. The successful candidate will be required to achieve both activity and sales targets set in place.

Requirements:

- Minimum 2-3 years within the Office Automation / IT Solutions industry
- Strong understanding of customer requirements and OA and Enterprise market dynamics
- Proven track record within the office automation/IT industry
- Excellent sales and negotiation skills
- Good business acumen, with the ability to manage a deal from start to end.
- Excellent communication and interpersonal skills
- Must be deadline driven and be able to work under pressure
- Show high levels of drive, energy, and enthusiasm

OTHER REQUIREMENTS (Compulsory)

- Valid driver's license
- Own reliable transport.

UPLOAD CURRICULUM VITAE (CV)